

We want to THANK YOU, our Customers  
for 31 GREAT SEASONS!

We just want to remind you that our  
**Service Automatically Renew Each Year.**  
Be sure to notify us of any changes. We will start your  
services for you at the appropriate time.

### FOLLOW US ON SOCIAL MEDIA

 Facebook: Living Water Lawn & Tree Care

 Instagram: @livingwaterlawncare

## REFER A FRIEND — AND BE REWARDED —

Did you know that for every friend you refer  
to Living Water who signs up,  
**YOU save money?**

And this year we are increasing the Refer a  
Friend credit from \$25 to **\$30** to thank you  
for *30 great years in business!*

You can refer a friend from your account on  
our website, or be sure to have them  
mention that you referred them. We will add  
a **\$30** credit to your account!

## Do YOU Love Our Service???



Your feedback is  
important to us, so we  
would like to ask you a  
quick favor.

We would really  
appreciate it if you  
could take a few  
minutes to leave us  
a review!



Hi Friends & Neighbors,

Often in my life, I've been  
presented with a choice: to have courage  
and make the hard choice or to take the  
easy route. As I look back, I can't think of  
a time that courage didn't eventually pay off. However,  
the temptation to choose "easy" never seems to be far  
away. I have given in more times than I care to admit.



I will never forget Good Friday 2020. It was one  
of the lowest days in my life. Maybe that was  
appropriate. For Christians, Good Friday is the day we  
remember Jesus suffering and dying for humanity on the  
cross. There I was still rehabbing from a gruesome knee  
injury, and our business was closed by the Governor of  
Washington while most of our competitors still chose to  
operate. There were differences of opinion and some



turmoil in our company over what was the right  
thing to do. We have been through a lot of  
tough things together at Living Water, but never  
did any of us imagine these circumstances. I  
personally felt a weight and loneliness, and even  
a perceived helplessness. As a leader,  
I felt like I was failing. Oh boy, did I pray  
and worry and then pray some more and  
then worry some more. Rinse and repeat!



That day a friend from Idaho called and said,  
"Mike, get some trucks over here, and we will help you  
get your work done." We didn't know how we could  
update all of our Idaho customers, or answer hundreds  
of emails and phone messages, or how we  
could do our thousands of jobs without  
our full team. It took courage to just put  
one foot in front of the other and do what  
we could. It took courage to put weight on  
that knee, let alone put in a full day's work  
on it. Looking back, God was working in all of it. He

*Faith  
over  
Fear*



answered prayers I didn't even have  
the wisdom to pray. Eventually our  
entire team was allowed to come back  
to work. It took courage on their  
part to step into the  
unknown of those early  
days of COVID. In the end, it worked out  
better than I could have dreamed.

*Locally Owned ~ Serving You Since 1989 ~ 30 Years*

Commit your work to the Lord & it will succeed - Proverbs 16:3

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Today in our culture, when courage is spoken of or portrayed, it's often some stylized version of something almost superhuman. Don't get me wrong, I am moved by these stories, but is that it? What about day-to-day, you-and-me courage? We live in a time unlike any other faced in history. 2020, and extending into this young year of 2021, is a time that has changed the world. In light of these times, can I suggest that maybe our opinions are not nearly as important as our actions. The Bible speaks of a time "when the love of many will grow cold." My hope is that we as a community do not let that happen, that we will be courageous in large and small ways.



It takes courage to hold a door open for someone. It takes courage to make eye contact and smile. Yes, we can smile with masks on! It's in the EYES ;) It takes courage to show simple kindness and lend a hand. It takes courage to be kind to someone we disagree with. It takes courage to overlook an offense. It takes courage to genuinely forgive even though we probably won't ever forget. Sometimes it takes more courage to politely say no than yes. It takes courage to set and keep reasonable boundaries. That's being kind to yourself. It takes courage to not judge people simply by their actions. None of these courageous acts will probably make CNN or FOX. Pick your poison, or better yet, give yourself a news cycle break. That really takes courage!

We know last year was rough on everyone, so thank you for being so supportive as we navigated all of this as best we could. From our whole team, and Lisa and me, we will never cease to be grateful. We pray that for each of you, God grants you the favor and ability to "be strong and courageous."



Blessings!  
Mike  
Co-founder,  
President of Living Water

BE STRONG  
—AND—  
Courageous  
JOSHUA 1:9

## WHAT OUR CUSTOMERS HAVE TO SAY!

Shout  
out

"We needed numerous shrubs and a red leaf maple tree trimmed... Reed and his team did an awesome job!!!!... They were professional, punctual and did a great job trimming everything....We're very satisfied customers...." - Mike, Millwood

"Jeremy is such a nice guy. I just met him and he was just a stellar guy. He wasn't pushy on sales and was very nice to visit with!" - Jon, Fairwood

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Call 509-487-3439

Email at [contactus@livingwaterspray.com](mailto:contactus@livingwaterspray.com)

Visit us at [www.livingwaterlawncare.com](http://www.livingwaterlawncare.com)

For more tips, employee features & more!



## Prepay and Save



Prepay for your services this season and you will receive a 5% discount. You can find out your prepay total by visiting our website or contacting our office at 509-487-3439

\*Exclusions apply - Contact office for details\*

## Hello Spring!

Here are some Spring tips from the Living Water Family!

- Rake any matted grass before your first mow. These matted areas can harbor insects and disease while not being regularly mowed.  
- Sean, Spray Technician
- Keep the debris cleaned up off of your lawn as things are coming to life to help the grass come back strong. Mow very short for your first mow of the season.  
- Ron, LM General Manager/Co-Owner
- Turn on your sprinkler system early to figure out any possible issues. This will give you more time to get things fixed before it gets hot!  
- Tristin, Lead Sprinkler Technician
- Spring is a great time to get your lawn aerated. This will help to break up soil compaction to allow oxygen, water, and nutrients to better reach the roots of your grass.  
- Kaileen, Office Supervisor

At **Living Water** we pride ourselves by using the best products available and applying them with care. We want our service to be something that you can count on because you matter to us. We strive to show you that each time we have the opportunity to serve you.

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