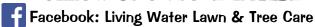
## We want to THANK YOU, our Customers for 31 GREAT SEASONS!

We just want to remind you that our Service Automatically Renew Each Year.

Be sure to notify us of any changes. We will start your services for you at the appropriate time.

#### FOLLOW US ON SOCIAL MEDIA



👩 Instagram: @livingwaterlawncare

# REFER A FRIEND

AND BE REWARDED —

Did you know that for every friend you refer to Living Water who signs up, YOU save money?

And this year we are increasing the Refer a
Friend credit from \$25 to to thank you
for 30 great years in business!
You can refer a friend from your account on
our website, or be sure to have them
mention that you referred them. We will add
a credit to your account!

### Do YOU Love Our Service???

our work to the Lord & it will succeed - Prov









Your feedback is important to us, so we would like to ask you a quick favor.

We would really appreciate it if you could take a few minutes to leave us a review!



Hi Friends & Neighbors,

Often in my life, I've been presented with a choice: to have courage and make the hard choice or to take the easy route. As I look back, I can't think of



a time that courage didn't eventually pay off. However, the temptation to choose "easy" never seems to be far away. I have given in more times than I care to admit.

I will never forget Good Friday 2020. It was one of the lowest days in my life. Maybe that was appropriate. For Christians, Good Friday is the day we remember Jesus suffering and dying for humanity on the cross. There I was still rehabbing from a gruesome knee injury, and our business was closed by the Governor of Washington while most of our competitors still chose to operate. There were differences of opinion and some

turmoil in our company over what was the right thing to do. We have been through a lot of tough things together at Living Water, but never did any of us imagine these circumstances. I personally felt a weight and loneliness, and even

a perceived helplessness. As a leader, I felt like I was failing. Oh boy, did I pray and worry and then pray some more and then worry some more. Rinse and repeat!



That day a friend from Idaho called and said, "Mike, get some trucks over here, and we will help you get your work done." We didn't know how we could update all of our Idaho customers, or answer hundreds

of emails and phone messages, or how we could do our thousands of jobs without our full team. It took courage to just put one foot in front of the other and do what we could. It took courage to put weight on that knee, let alone put in a full day's work



on it. Looking back, God was working in all of it. He



answered prayers I didn't even have the wisdom to pray. Eventually our entire team was allowed to come back to work. It took courage on their part to step into the unknown of those early

days of COVID. In the end, it worked out better than I could have dreamed.

Commit your work to the Lord & it will succeed - Proverbs 16:

Today in our culture, when courage is spoken of or portrayed, it's often some stylized version of something almost superhuman. Don't get me wrong, I am moved by these stories, but is that it? What about day-to-day, you-and-me courage? We live in a time unlike any other faced in history. 2020, and extending into this young year of 2021, is a time that has changed the world. In light of these times, can I suggest that maybe our opinions are not nearly as important as our actions. The Bible speaks of a time "when the love of many will grow cold." My hope is that we as a community do not let that happen, that we will be courageous in large and small ways.

It takes courage to hold a door open for someone. It takes courage to make eye contact and



smile. Yes, we can smile with masks on! It's in the EYES;). It takes courage to show simple kindness and lend a hand. It takes courage to be

kind to someone we disagree with. It takes courage to overlook an offense. It takes courage to genuinely forgive even though we probably won't ever forget. Sometimes it takes more courage to politely say no than yes. It takes courage to set and keep reasonable boundaries. That's being kind to yourself. It takes courage to not judge people simply by their actions. None of these courageous acts will probably make CNN or FOX. Pick your poison, or better yet, give yourself a news cycle break. That really takes courage!

We know last year was rough on everyone, so thank you for being so supportive as we navigated all of this as best we could. From our whole team, and Lisa and me, we will never cease to be grateful. We pray that for each of you, God grants you the favor and ability to "be strong and courageous."



Blessings! Mike Co-founder, President of Living Water

#### WHAT OUR CUSTOMERS HAVE TO SAY!



"We needed numerous shrubs and a red leaf maple tree trimmed... Reed and his team did an awesome job!!!... They were professional, punctual and did a great job trimming everything....We're very satisfied customers...." - Mike, Millwood

"Jeremy is such a nice guy. I just met him and he was just a stellar guy. He wasn't pushy on sales and was very nice to visit with!" - Jon, Fairwood

Commit your work to the Lord & it will succeed - Proverbs 16:3

#### Call 509-487-3439

Email at contactus@livingwaterspray.com Visit us at www.livingwaterlawncare.com For more tips, employee features & more!

### \$

#### Prepay and Save



Prepay for your services this season and you will receive a 5% discount. You can find out your prepay total by visiting our website or contacting our office at 509-487-3439

\*Exclusions apply - Contact office for details\*

# "Hello Spring!

Here are some Spring tips from the Living Water Family!

- Rake any matted grass before your first mow. These matted areas can harbor insects and disease while not being regularly mowed.
  - Sean, Spray Technician
- Keep the debris cleaned up off of your lawn as things are coming to life to help the grass come back strong. Mow very short for your first mow of the season.
  - Ron, LM General Manager/Co-Owner
- Turn on your sprinkler system early to figure out any possible issues. This will give you more time to get things fixed before it gets hot!
  - Tristin, Lead Sprinkler Technician
- Spring is a great time to get your lawn aerated. This will help to break up soil compaction to allow oxygen, water, and nutrients to better reach the roots of your grass.
  - Kaileen, Office Supervisor

At **Living Water** we pride ourselves by using the best products available and applying them with care. We want our service to be something that you can count on because you matter to us. We strive to show you that each time we have the opportunity to serve you.

Commit your work to the Lord & it will succeed - Proverbs 16:3