Call 509-487-3439

Email at contactus@livingwaterspray.com Office Hours: Monday - Friday 8:30am - 4:30pm

We want to THANK YOU, our Customers for 29 GREAT SEASONS! We just want to remind you that our

Services Automatically Renew Each Year Be sure to notify us of any changes. We will start your services for you at the appropriate time.

FOLLOW US ON SOCIAL MEDIA

Facebook: Living Water Lawn & Tree Care

🗿 Instagram: @livingwaterlawncare

WHAT OUR CUSTOMERS HAVE Shout TO SAY! out

"My lawn went from yellow and weeds everywhere to green grass. We love being outside now that our lawn is beautiful. Also the staff are very friendly and polite." - Bethany, Spokane Valley

"They have taken care of my yard for years. Super friendly. Consistent and my yard looks great. I highly recommend." - Helen, Audubon Area

"Tech was outstanding! Informative, knowledgeable, friendly, on time, accomplished what I needed quick. Had a few minutes left in the hour so check the whole system. Thanks!"

- Greg, Liberty Lake



yelp

facebook

We would really appreciate it if you could take a few minutes to leave us a review!





Hi Friends & Neighbors,

I read somewhere that in order to master a

skill, it takes about 10,000 hours. Now let's be honest, some folks have been at something a long time and mastery would be a stretch in describing their performance.



But for people who are committed and adapted to a skill, profession, trade, or HELLO AN EXPERT activity that number rings true. So what's this got to do with lawns and trees? A lot

actually.

Not everyone at Living Water has 10,000 hours, but all owners and managers have that and

much more. Those who are coming up behind us have the advantage of our



experience, but they have more than that as well.

They have our commitment to teaching and training them to be as good or better than we are and ever were. And in





our experience, most of them eat this up. It is a marker of a Living Water Team Member. The care and investment we make is reciprocated many times over. And it is our clients who

benefit the most from that.

One evening I was visiting with a 3rd-year employee, and he was hurt and frustrated because his client did not believe his diagnosis of what was going on with the client's lawn. I listened to his description of and conclusions about what was happening on our client's turf. He was spot on. Despite having done nearly 15,000 applications, it came down to our client's opinion that since it wasn't me talking to them, it couldn't be right.



Prepay and Save

Prepay for your services this season and you will receive a 5% discount. You can find out your prepay total by visiting our website or contacting our office at 509-487-3439 *Exclusions apply - Contact office for details*

Not gonna lie, it made me feel kinda good, but also sad. My co-worker is an amazing, caring professional. He seriously loves this company and our clients. And he's good at his job. We train our

folks to say 3 important words when the situation calls for it. These "magic" words would benefit our whole world, especially leaders and "experts." What are they? I'm glad you asked!



"I don't know."

Wouldn't it be great if more politicians, opinion-formers, and "experts" admitted, "I don't know" when they didn't? I do know this. People whose opinions I have come to trust over time have said those three magic words to me on multiple occasions. So when they do know something, man am I confident in their knowledge because they admit

when they don't. This July lawns didn't look good. That included my own lawn. Clouds and wind (way above normal)



affected color and created fungus/disease issues in almost everybody's lawn. Here is the good

> news...something I DO know. Follow our mowing and watering instructions

and normal summer sun will help your lawn bounce back and look like we all want it to look.

Thanks for choosing us. YOU are inc important to us. I hope that's something YOU know!





God bless you, talk to you soon :) Mike



Visit us at www.livingwaterlawncare.com For more tips, employee features & more!



Lawn & Tree Care

- Keeping Your
 - Landscape
 - Beeufitul
 - 5 + F.

- Lawn Fertilization
- Tree and Shrub Care
- Shrub Bed Weed Control
- Insect and Disease Control
- Weed Control
- Noxious Weed Control
- Aerations
- Organic Lawn Options
- And More...



Landscape Maintenance

- Mowing
- Pruning
- Landscape Clean Ups
- Sprinkler Service and Repair
- Snow Removal & De-ice
- And More...



Pest Control

- Full Service Pest Control
- Spider Barrier Program
- Premier Pest Program
- Ants, Carpenter Ants, Termites
- Wasps
- Rodents
- And More...

At **Living Water** we pride ourselves by using the best products available, and apply them with care. We want our service to be something that you can count on because you matter to us. We strive to show you that each time we have the opportunity to serve you.

